

Chinese Import Ban / Contamination Level Waste Pro Solutions

Atlanta MRF – Manager Chris Fetterman

Ocala MRF – Manager Will Howard





Atlanta



- Paper goes to traditional vendors American Fiber, West Rock, Pratt and Caraustar
- Plastics 3-7 go internally to Green Mine for -\$5 to +\$5 /ton
- Many local & regional choices in Atlanta market



- Use of specialized small Brokers for plastics and paper
- Processing as a subcontractor – Baling big ridged plastics
- Raising processing fees on bids
- Nothing exported over the last 4 months
- 350,000 Sq. Ft. Building has Multiple Uses



Ocala

- Slowed conveyor lines down from 15 tons/hour to 11 ½ to 12 tons / hour
- Added more people to sorting line
- Changed from 6 to 8 QC people
- \$750,000 Optical Sorter added Plastics & Paper

- **Implemented bale staging with 2 people to inspect all 6 sides**
- **Shipping to India, Viet Nam, Taiwan and Domestic**
- **Going back to customers asking for increased processing fees**
- **Assisting cities with education and enforcement to residents to include punitive programs**